

## ACTIVE AWAY

# HOST

## JOB DESCRIPTION

Unique Tennis Experiences that unite like-minded individuals, through impeccable service delivered by truly knowledgeable hosts in excellent locations.

## ACCOUNTABILITY

Active Away hosts are accountable to:

1. The Director of Tennis for all Hosting Responsibilities
2. The Managing Director for all Office Responsibilities

## PRINCIPAL RESPONSIBILITIES

Tennis Holiday Host - Host our Tennis Holidays in Greece, Turkey, Mallorca and Dubai!

- Host 23x Weeks of Tennis Holidays per annum in April/May/June/September/October/November.
- Lead a team of 3-10 coaches and deliver our Louis Cayer designed Adult Doubles Programme.
- Stay in beautiful 4\* & 5\* Resorts, with all of your food & drinks included!

Tennis Clinic Host - Host our Tennis Clinics at Indoor Tennis Centres across the UK.

- Host 35x 1 Day Tennis Clinics per annum in January/February/March/June/July/August/November/December.
- Deliver our Louis Cayer programme at prestigious venues (including David Lloyd Leisure) across the UK.

Open Days - Host our Open/Promotional Days.

- Host 10x Open Days per annum at prestigious UK venues to drive Clinic/Holiday business.

School Tours Concept - Embellish the 'Schools Tour' concept and drive new business.

- Working with prospective schools across the UK to create and embellish the 'Schools Tennis Tours' concept.

## KPIS

1. Feedback - Client Feedback from events hosted.
2. Rebookings - Rebookings from events hosted.
3. Open Day Sales - Sales from Open Days hosted.
4. School Tours - Delivering the concept of School Tennis Tours.

## SALARY & BENEFITS

- £20,000 per annum base salary
- Maximum £5000 bonus based around agreed targets for:
  - Successful Tennis Holiday Delivery (Tennis Holiday Feedback & Rebookings)
  - Successful Tennis Clinic Delivery (Tennis Clinic Feedback & Rebookings)
  - New Business (Open Day Sales)
  - School Tennis Tours delivery.
- Free clothing, bags, rackets and footwear
- 20 Days Holiday per annum
- All expenses paid for whilst hosting our Tennis Holidays & Tennis Clinics
- Extra Income Opportunity through individual lessons at €50 - payable directly from client > you on a Self Employed basis
- Extra Income Opportunity through new sales on a £50pp commission for Tennis Holidays and a £7 commission for Tennis Clinics.
- Opportunity to progress into a Business Development Role.

## REQUIREMENTS

- Driving License
- Tennis Coaching Qualification
- First Aid Certificate

## SKILLS

- Excellent Tennis Coaching knowledge and dynamic coaching style.
- Ability to work as part of a small, driven team
- Ability to take ownership and have accountability
- Ability to problem solve
- Confident on Microsoft Office
- Excellent communication skills as well as being personable/friendly/conscientious and outgoing.

## HOW TO APPLY

Please send a CV & covering letter to [josh@activeaway.com](mailto:josh@activeaway.com) and [matt@activeaway.com](mailto:matt@activeaway.com) with the Subject: Active Away Host.

## MORE INFORMATION

Please visit: <https://activeaway.com/join-the-team/>